



You and your partner have both been caught red handed near the scene of a burglary. Both of you have been brought to the police station, where you are interrogated **separately** by the police.



Prisoner's Dilemma

The police present your options:

- 1. You can testify against your partner
- 2. You can refuse to testify against your partner (and keep your mouth shut)







Types of games we will deal with today

- Two players
- Discrete, finite action space
- Simultaneous moves (or without knowledge of the other player's move)
- Imperfect information
- Zero sum games and non-zero sum games

Uses of Game Theory

- Agent design: determine the best strategy against a rational player and the expected return for each player
- Mechanism design: Define the rules of the game to influence the behavior of the agents

Real world applications: negotiations, bandwidth sharing, auctions, bankruptcy proceedings, pricing decisions





<section-header><list-item><list-item><list-item><list-item><list-item><list-item><list-item>

Other Normal Form Games

The game of chicken: two cars drive at each other on a narrow road. The first one to swerve loses.

	B: Stay	B: Swerve
A: Stay	A = -100, B = -100	A = 1, B = -1
A: Swerve	A = -1, B = 1	A = 0, B = 0

Other Normal Form Games

Penalty kick in Soccer: Shooter vs. Goalie. The shooter shoots the ball either to the left or to the right. The goalie dives either left or right. If it's the same side as the ball was shot, the goalie makes the save. Otherwise, the shooter scores.

	Goalie: Left	Goalie: Right
Shooter: Left	S =-1, G = 1	S = 1, G = -1
Shooter: Right	S = 1, G = -1	S = -1, G = 1

Prisoner's Dilemma Strategy

	Bob: testify	Bob: refuse
Alice: testify	A = -5, B = -5	A = 0, B = -10
Alice: refuse	A = -10, B = 0	A = -1, B = -1

- What is the right pure strategy for Alice or Bob?
- (Assume both want to maximize their own expected utility)

Prisoner's Dilemma Strategy

	Bob: testify	Bob: refuse
Alice: testify	A = -5, B = -5	A = 0, B = -10
Alice: refuse	A = -10, B = 0	A = -1, B = -1

Alice thinks:

- If Bob testifies, I get 5 years if I testify and 10 years if I don't
- If Bob doesn't testify, I get 0 years if I testify and 1 year if I don't
- "Alright I'll testify"

Prisoner's Dilemma Strategy

	Bob: testify	Bob: refuse
Alice: testify	A = -5, B = -5	A = 0, B = -10
Alice: refuse	A = -10, B = 0	A = -1, B = -1

Testify is a **dominant strategy** for the game (notice how the payoffs for Alice are always bigger if she testifies than if she refuses)

16



Exam	ple of Do	minant S	trategies
	Bob: testify	Bob: refuse	
Alice: testify	A = -5, B = -5	A = 0, B = -10	"testify" strongly dominates "refuse"
Alice: refuse	A = -10, B = 0	A = -1, B = -1	
	•		
	Bob: testify	Bob: refuse	
Alice: testify	A = -5, B = -5	A = 0, B = -10	"testify" weakly dominates "refuse"
Alice: refuse	A = -10, B = 0	A = 0, B = -1	
	Note		- 18











Dominant Strategy Equilibrium

	Bob: te	estify	Bob: refuse
Alice: testify	A = -5,]	B = -5	A = 0, B = -10
Alice: refuse	A = -10,	$\mathbf{B} = 0$	A = -1, B = -1

- (testify,testify) is a dominant strategy equilibrium
- It's an equilibrium because no player can benefit by switching strategies given that the other player sticks with the same strategy
- An equilibrium is a local optimum in the space of policies









Nash Equilibrium in Prisoner's Dilemma

	Bob: testify	Bob: refuse
Alice: testify	A = -5, B = -5	A = 0, B = -10
Alice: refuse	A = -10, B = 0	A = -1, B = -1

If (testify,testify) is a Nash Equilibrium, then:

- Alice doesn't want to change her strategy of "testify" given that Bob chooses "testify"
- Bob doesn't want to change his strategy of "testify" given that Alice chooses "testify"

29

How to Spot a Nash Equilibrium

			В	
		S 1	S2	S 3
	S 1	A = 0, B = 4	A = 4, B = 0	A = 5, B = 3
А	S 2	A = 4, B = 0	A = 0, B = 4	A = 5, B = 3
	S 3	A = 3, B = 5	A = 3, B = 5	A = 6, B = 6

How to Spot a Nash Equilibrium

			В	
		S 1	S2	S 3
	S 1	A = 0, B = 4	A = 4, B = 0	A = 5, B = 3
А	S2	A = 4, B = 0	A = 0, B = 4	A = 5, B = 3
	S 3	A = 3, B = 5	A = 3, B = 5	A = 6, B = 6

Go through each square and see:

- If player A gets a higher payoff if she changes her strategy
- If player B gets a higher payoff if he changes his strategy
- If the answer is no to both of the above, you have a Nash Equilibrium

Formal Definition of A Nash Equilibrium (n-player)

Notation:

 $S_i =$ Set of strategies for player *i* $s_i \in S_i$ means strategy s_i is a member of strategy set S_i $u_i(s_1, s_2, ..., s_n) =$ payoff for player *i* if all the players in the game play their respective strategies $s_1, s_2, ..., s_n$. $s_1^* \in S_1, s_2^* \in S_2, ..., s_n^* \in S_n$ are a Nash equilibrium iff:

 $\forall i s_i^* = \arg\max_{s_i} u_i(s_1^*, \dots, s_{i-1}^*, s_i, s_{i+1}^*, \dots, s_n^*)$

33

Formal Definition of a Nash Equilibrium

			В	
		S 1	S2	S 3
	S 1	A = 0, B = 4	A = 4, B = 0	A = 5, B = 3
A	S 2	A = 4, B = 0	A = 0, B = 4	A = 5, B = 3
	S 3	A = 3, B = 5	A = 3, B = 5	A = 6, B = 6

Using the notation $u_i(A$'s strategy, B's strategy): $u_A(S3, S3) = \max[u_A(S1, S3), u_A(S2, S3), u_A(S3, S3)]$ $u_B(S3, S3) = \max[u_B(S3, S1), u_B(S3, S2), u_B(S3, S3)]$

Neat fact

- If your game has a single Nash Equilibrium, you can announce to your opponent that you will play your Nash Equilibrium strategy
- If your opponent is rational, he will have no choice but to play his part of the Nash Equilibrium strategy
- Why?

Can you have more than one Nash Equilibrium?

- ACME, a video game hardware manufacturer, has to decide whether its next game machine will use Blu-ray or DVDs
- Best, a video game software producer, needs to decide whether to produce its next game on Blu-ray or DVD
- Profits for both will be positive if they agree and negative if they disagree

Equilibr	111m /		
Best: blur	ay B	est: dvd	
ACME: bluray $A = 9, B =$	= 9 A =	-3, B = -1	
ACME: dvd $A = -4, B =$	= -1 A =	-5 R - 5	1

Can you have more than one Nash Equilibrium?

	Best: bluray	Best: dvd
ACME: bluray	A = 9, B = 9	A = -3, B = -1
ACME: dvd	A = -4, B = -1	A = 5, B = 5

There are two Nash Equilibria in this game. In general, you can have multiple Nash Equilibria. This creates a big problem. Can you see what that problem is?

Two Fingered Morra

	O: one	O: two
E: one	E = 2, O = -2	E = -3, O = 3
E: two	E = -3, O = 3	E = 4, O = -4

- No pure strategy Nash Equilibrium
- If total # of fingers is even, O will want to switch
- If total # of fingers is odd, E will want to switch
- Also, this is a zero-sum game (payoffs in a cell sum to zero)

Formal Definition of a Mixed Strategy

In the normal-form game
$$\begin{split} &G=\{S_1, \, \dots, \, S_n; \, u_1, \, \dots, \, u_n\}, \\ & \text{suppose } S_i=\{s_{i1}, \, \dots, \, s_{iK}\}. \\ & \text{Then a mixed strategy for a player i is a} \\ & \text{probability distribution } p_i=(p_{i1}, \, \dots, \, p_{iK}), \\ & \text{where } 0 \leq p_{ik} \leq 1 \text{ for } k=1, \, \dots, \, K \\ & \text{and } p_{i1}+\ldots+p_{iK}=1. \end{split}$$

Expected Payoff to E if O Uses a Mixed Strategy

	O: one	O: two
E: one	E = 2, O = -2	E = -3, O = 3
E: two	E = -3, O = 3	E = 4, O = -4

Suppose O chooses to display one finger with probability p and two fingers with probability (1-p)

If E chooses the pure strategy of one finger, E's expected profit is 2p - 3(1-p) = 2p - 3 + 3p = 5p - 3

If E chooses the pure strategy of two fingers, E's expected profit is -3p + 4(1-p) = -3p + 4 - 4p = -7p + 4

Expected Payoff to O if E Uses a Mixed Strategy

	O: one	O: two
E: one	E = 2, O = -2	E = -3, O = 3
E: two	E = -3, O = 3	E = 4, O = -4

Suppose E chooses to display one finger with probability q and two fingers with probability (1-q)

If O chooses the pure strategy of one finger, O's expected payoff is -2q + 3(1-q) = -2q + 3 - 3q = -5q + 3

If O chooses the pure strategy of two fingers, O's expected payoff is 3q - 4(1-q) = 3q - 4 + 4q = 7q - 4

Diversify the probability 5/12 The sequence of the probability 5/12 and "two" with probability 5/12 It's a coincidence that both players have the same mixed strategy here; in general they could be different This is a maximin equilibrium (which is also a Nash equilibrium)

Recipe for Computing Optimal Mixed Strategy 2x2 Constant-Sum Games

	B: S1	B: S2
A: S1	$A = m_{11}$	$A = m_{21}$
A: S2	A = m ₁₂	A = m ₂₂

- Let Player B use strategy S1 with probability p
- Compute Player A's expected payoff if A uses pure strategy S1: $m_{11}p + m_{21}(1-p)$
- Compute Player A's expected payoff if A uses pure strategy S2: m₁₂p + m₂₂(1-p)
- Find the p between 0 and 1 that minimizes max($m_{11}p + m_{21}(1-p), m_{12}p + m_{22}(1-p)$)
- The optimum will be at p=0, p=1 or at the point where the two lines intersect
- Repeat by letting Player A use Strategy S1 with probability q but looking at B's payoffs now

	B: S1	B: S2
A: S1	A = -2, B = 2	A = 3, B = -3
A: S2	A = 1, B = -1	A = -2, B = 2
Calculate B's Nash equilibrium strate		

CW: Practice

	B: S1	B: S2
A: S1	A = -2, B = 2	A = 3, B = -3
A: S2	A = 1, B = -1	A = -2, B = 2

- Calculate A's Nash equilibrium strategy.
- Calculate B's expected payoff.

